

BRAND REPORT



FOR THE 6 MONTH PERIOD ENDED JUNE 2019

No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

National Association of Managed Care Physicians Inc. 4435 Waterfront Drive Suite 101 Glen Allen, VA 23060 Tel. No.: 804-527-1905 Fax No.: 804-747-5316 www.namcp.org jwilliams@namcp.org The **JOURNAL OF MANAGED CARE MEDICINE (JMCM)** is a peer-reviewed publication. JMCM is sent to 10,000 medical directors from health plans, provider systems and employers. The content of the JMCM consists of original articles addressing the business and clinical side of managed care.

FIELD SERVED

The **JOURNAL OF MANAGED CARE MEDICINE** serves the managed healthcare industry. The various healthcare segments include health plans (HMOs/PPOs/IHO/PMB), group medical practices/IPAs, hospitals and employers.

DEFINITION OF RECIPIENT QUALIFICATION

Qualified recipients include medical directors and chief medical officers as listed in paragraph 3a.

CHANNELS



EXECUTIVE SUMMARY

Below are the average contacts per occurrence, including frequency per period reported.

	Non-Paid	Paid	Average
JOURNAL OF MANAGED CARE MEDICINE (2 issues in the period)	10,000	-	10,000

AVERAGE NON-QUALIFIED C	IRCULATION	1. AVERAGE QU	Tot Qual	tal	Qua	lified Paid	Qual Pa	ified	2. QUALIFIED CIRCUL	ATION E
Non-Qualified Not Included Elsewhere	Copies	Qualified Circulation			Copies				2019 Issue	
Other Paid Circulation	-	Individual	10,000	100.0	10,000	100.0	-	-		
Advertiser and Agency	28	Sponsored Individually Addressed	-	-	-	-	-	-	February	
Auventiser and Agency 20	Membership Benefit	-	-	-	-	-	-			
Allocated for Trade Shows and Conventions	300	Multi-Copy Same Addressee	-	-	-	-	-	-		
All Other	85	Single Copy Sales	-	-	-	-	-	-	April	
TOTAL	413	TOTAL QUALIFIED CIRCULATION	10,000	100.0	10,000	100.0	-	-		

2. QUALIFIED CIRCULA	TION BY ISSUES FOR PERIOD
2019 Issue	Total Qualified
February	10,000
April	10,000

$3a. \ \ BUSINESS/OCCUPATION \ BREAKOUT OF QUALIFIED \ CIRCULATION \ FOR \ ISSUE OF \ \ APRIL \ 2019 \ This \ issue \ is \ equal \ to \ the \ other \ issue \ reported \ in \ Paragraph \ 2$

Total Qualified	Percent of Total	Medical Director/ Chief Medical Officer
6,335	63.3	6,335
167	1.7	167
3,498	35.0	3,498
-	-	-
10,000	100.0	10,000
	Qualified 6,335 167 3,498 -	Qualified of Total 6,335 63.3 167 1.7 3,498 35.0

		Qualified Within	Total		
Qualification Source	1 Year	2 Years	3 Years	Qualified	Percent
I. Direct Request:	-	-	-	-	-
II. Request from recipient's company:	-	-	-	-	-
III. Membership Benefit:	-	-	-	-	-
IV. Communication from recipient or recipient's company (other than request):	-	-	-	-	-
V. TOTAL – Sources other than above (listed alphabetically):	10,000	-	-	10,000	100.0
Association rosters and directories	-	-	-	-	-
Business directories	-	-	-	-	-
Manufacturer's, distributor's, and wholesaler's lists	-	-	-	-	-
*Other sources	10,000	-	-	10,000	100.0
VI. Single Copy Sales:	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	10,000	-	-	10,000	100.0
PERCENT	100.0	-	-	100.0	

GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF APRIL 2019

State	Total Qualified	Percent	State	Total Qualified	Percent
Maine	113		Kentucky	200	
New Hampshire	83		Tennessee	300	
Vermont	50		Alabama	140	
Massachusetts	542		Mississippi	134	
Rhode Island	49		EAST SO. CENTRAL	774	7.7
Connecticut	175		Arkansas	27	
NEW ENGLAND	1,012	10.1	Louisiana	45	
New York	813		Oklahoma	30	
New Jersey	369		Texas	398	
Pennsylvania	576		WEST SO. CENTRAL	500	5.0
MIDDLE ATLANTIC	1,758	17.6	Montana	15	
Ohio	532		Idaho	21	
Indiana	314		Wyoming	-	
Illinois	267		Colorado	128	
Michigan	333		New Mexico	8	
Wisconsin	80		Arizona	168	
EAST NO. CENTRAL	1,526	15.3	Utah	83	
Minnesota	144		Nevada	28	
lowa	102		MOUNTAIN	451	4.5
Missouri	100		Alaska	-	
North Dakota	5		Washington	18	
South Dakota	7		Oregon	112	
Nebraska	42		California	1,028	
Kansas	36		Hawaii	12	
WEST NO. CENTRAL	436	4.4	PACIFIC	1,170	11.7
Delaware	29		UNITED STATES	10,000	100.0
Maryland	303		U.S. Territories	-	
Washington, DC	32		Canada	-	
Virginia	320		Mexico	-	
West Virginia	77		Other International	-	
North Carolina	437		APO/FPO	-	
South Carolina	164				
Georgia	367		TOTAL QUALIFIED CIRCULATION	10,000	100.0
Florida	644		IVIAL QUALIFIED CIRCULATION	10,000	100.0
SOUTH ATLANTIC	2.373	23.7			

ADDITIONAL DATA

PARAGRAPH 3b: Other Sources include 1 source of circulation for a quantity of 10,000 copies or 100%, including IQVIA/IMS/SK&A.

PUBLISHER'S AFFIDAVIT

PUBLISHER'S AFFIDAVII			
We hereby make oath and say that all data set forth in this statement are true. Jeremy Williams, VP, Education	Date signed	August 5, 2019	
Will Williams, VP (At least one of the above signatures must be that of an officer of the publishing company or its authorized	State	Virginia	
	County	Henrico	
representative.)	Received by BPA Worldwide	August 5, 2019	
IMPORTANT NOTE:	Туре	BJ	
This unaudited brand report has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.	ID Number	J127B0J9	
About BPA Worldwide A not-for-profit organization since 1931 and headquartered in Shelton, Connecticut, USA, BPA has a globa 2,500+ audits for media brands in print, online/digital and live events. In addition, the BPA-iCompli divisi assurance, and certifies organization's sustainability practices and reporting. BPA is supported by 4,000- forward is the BPA Media Exchange, a brand-safe and audited cooperative marketplace which offers auto	on verifies compliance to defined industry st - advertiser and agency members. The lates	andards, provides technology : innovation to move the industry	

www.bpaww.com

Copyright © 2019 BPA Worldwide. All rights reserved.