

BRAND REPORT

FOR THE 6 MONTH PERIOD ENDED JUNE 2015



No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

National Association of Managed Care Physicians Inc. 4435 Waterfront Drive Suite 101 Glen Allen, VA 23060

Tel. No.: 804-527-1905 Fax No.: 804-747-5316 www.namcp.org keads@namcp.org The **JOURNAL OF MANAGED CARE MEDICINE (JMCM)** is a peer-reviewed publication. JMCM is sent to 10,000 medical directors from health plans, provider systems and employers. The content of the JMCM consists of original articles addressing the business and clinical side of managed care.

FIELD SERVED

The **JOURNAL OF MANAGED CARE MEDICINE** serves the managed healthcare industry. The various healthcare segments include health plans (HMOs/PPOs/IHO/PMB), group medical practices/IPAs, hospitals, employers, and others related to the industry.

DEFINITION OF RECIPIENT QUALIFICATION

Qualified recipients include medical directors, chief medical officers, and others allied to the field as listed in paragraph 3a.

CHANNELS



EXECUTIVE SUMMARY

Below are the Average contacts per occurrence, including frequency per period reported

	Non-Paid	Paid	Average
JOURNAL OF MANAGED CARE MEDICINE (2 issues in the period)	10,000	-	10,000

MAGAZINE CHANNEL

Official Publication of: National Association of Managed Care Physicians Established: 2003/Issues Per Year: 4

AVERAGE NON-QU		CIRCULATION
NON-QUALIFIE Not Included Else		Copies
Other Paid Circulat	ion	-
Advertiser and Age	ncy	-
Allocated for Trade and Conventions	Shows	312
All Other		250
тс	TAL	562

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR PERIOD						
		tal lified		lified Paid		lified aid
QUALIFIED CIRCULATION				Percent		
Individual	10,000	100.0	10,000	100.0	-	-
Sponsored Individually Addressed	-	-	-	-	-	-
Membership Benefit	-	-	-	-	-	-
Multi-Copy Same Addressee	-	-	-	-	-	-
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	10,000	100.0	10,000	100.0	-	-

2. QUALIFIED CIRCULA	TION BY ISSUES FOR PERIOD
2015 Issue	Total Qualified
February	10,000
April	10,000

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF APRIL 2015 This issue is equal to the other issue reported in Paragraph 2.

BUSINESS & INDUSTRY	TOTAL QUALIFIED	PERCENT OF TOTAL	Medical Director/ Chief Medical Officer and Others allied to the field
Group Medical Practices/IPAs	3,119	31.2	3,119
HMO/PPO/IHO/PMB	1,053	10.5	1,053
Hospital	4,994	50.0	4,994
Employers	834	8.3	834
TOTAL QUALIFIED CIRCULATION	10,000	100.0	10,000

3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF APRIL 2015

		Qualified Within			
QUALIFICATION SOURCE	1 Year	2 Years	3 Years	Total Qualified	Percent
I. Direct Request:	-	-	-	-	-
II. Request from recipient's company:	-	-	-	-	-
III. Membership Benefit:	-	-	-	-	-
IV. Communication from recipient or recipient's company (other than request):	-	-	-	-	-
V. TOTAL – Sources other than above (listed alphabetically):	8,189	-	1,811	10,000	100.0
Association rosters and directories	-	-	-	-	-
*Business directories	2,841	-	1,811	4,652	46.5
Manufacturer's, distributor's, and wholesaler's lists	-	-	-	-	-
*Other sources	5,348	-	-	5,348	53.5
VI. Single Copy Sales:	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	8,189	-	1,811	10,000	100.0
PERCENT	81.9	-	18.1	100.0	
*See Additional Data					

GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF APRIL 2015

Region	Total Qualified	Percent
NEW ENGLAND	716	7.2
MIDDLE ATLANTIC	1,427	14.3
EAST NO. CENTRAL	1,631	16.3
WEST NO. CENTRAL	878	8.8
SOUTH ATLANTIC	1,694	16.9
EAST SO. CENTRAL	520	5.2
WEST SO. CENTRAL	985	9.8
MOUNTAIN	707	7.1
PACIFIC	1,442	14.4

Region		Total Qualified	Percent
UNITE	D STATES	10,000	100.0
U.S. Territories		-	-
Canada		-	-
Mexico		-	-
Other International		-	-
APO/FPO		-	-
TOTAL QUALIFIED CIRCULATION		10,000	100.0

Date signed

Received by BPA Worldwide

State

Type

ID Number

County

ADDITIONAL DATA

PARAGRAPH 3b:

Business Directories include 1 source of circulation for a quantity of 4,652 copies or 46.5%, including Dunn & Bradstreet. Other sources include 1 source of circulation for a quantity of 5,348 copies or 53.5%, including SK & A.

PUBLISHER'S AFFIDAVIT

We hereby make oath and say that all data set forth in this statement are true.

Jeremy Williams, Director of Communications

Katie Eads, VP, Education

(At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.)

IMPORTANT NOTE:

This unaudited brand report has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide

Anot-for-profit organization since 1931, BPA Worldwide is governed by a tripartite board comprised of media owners, advertising agencies and advertisers. Headquartered in Shelton, Connecticut, USA, BPA has the largest membership of any media-auditing organization in the world, spanning more than 30 countries. Globally, BPA audits media properties including consumer magazines, newspapers, web sites, events, email newsletters, databases, wireless, social media and other advertiser-supported media—as well as advertiser and agency members. Visit www.bpaww.com for the latest audit reports, membership information and publishing and advertising industry news.

July 30, 2015

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Virginia

Henrico

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